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INTL FCStone Inc. Expands Trading Operations with Full-Service Broker-Dealer in Brazil

Company leverages in-country and global infrastructure to uniquely serve Brazilian institutional clients

NEW YORK, Jan. 24, 2018 /PRNewswire/ -- [INTL FCStone Inc.](#) (NASDAQ: INTL) today announced that its wholly owned subsidiary, INTL FCStone DTVM Ltda ("the Company") is now fully operational as a broker-dealer in Brazil and has begun onboarding accounts in that country. As a registered broker-dealer, the Company will further its commitment to the Brazilian marketplace while expanding its global trading operations.



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INTL FCStone DTVM has been active in the Brazilian market for more than 15 years and has eight offices throughout the country, as well as a substantial, existing institutional client base. Traditionally, the Company has served these clients with access to international markets through its highly successful U.S. equities and options desk run by INTL FCStone Financial Inc. With the recently granted broker-dealer license, INTL FCStone DTVM will now be able to serve its Brazilian customers more directly through local personnel that are highly knowledgeable about the market. Additionally, the local broker-dealer license will provide customers outside Brazil with greater access to that local market. Utilizing INTL FCStone Inc.'s global infrastructure, the Brazil team can facilitate trades in, and source liquidity from, financial markets throughout the Americas, EMEA, and Asia-Pacific.

Claudio Pacini, Head of Brazil Agency Equities in Miami, commented on today's news, "We are proud to have received a broker-dealer license in Brazil and are excited to now provide our clients there with enhanced trading services. We are building upon our already successful Brazilian business, and continue to push for greater market access for customers in Brazil, Latin America, and beyond. Like myself, many of our team members are Brazilian nationals. As locals, we have unmatched knowledge of the market sourced from trusted relationships with local market participants, and we utilize this unique intelligence in order to enhance trading strategies for customers."

INTL FCStone DTVM partners with INTL FCStone Financial Inc. to provide institutional clients with access to blue chip international securities and ADRs through best-in-class execution services, proprietary technology, and expertise in more than 45 global markets. The Company leverages the strong capital base of INTL FCStone Inc., a Fortune 500 company serving more than 20,000 customers in 130 countries, to provide block-sized liquidity both during and after local market hours. In 2016, INTL FCStone Financial was the #1 market maker in the U.S. for international securities traded over-the-counter, and ranked #1 by dollar value for approximately 2,500 securities, according to Bloomberg rankings. Given its global reach, the Company is a true alternative to local Brazilian broker-dealers that are more limited in their scope and resources. Many of these local operations are either closing down or consolidating, and INTL FCStone DTVM can uniquely serve those market participants who require an equities broker-dealer with access to markets spanning across continents and asset classes.

Alexandre Artmann, Head of Agency Equities at INTL FCStone Financial Inc., concluded, "Given the consolidation occurring across the Brazilian financial services industry, this is an especially critical time to further our commitment to that market. Our local strategy presents a significant business opportunity for INTL FCStone, while simultaneously presenting substantial benefits for the Brazilian market given that we can now provide solutions for many participants who are currently underserved by local broker-dealers. We look forward to enhancing our clients' trading operations through our best-in-class execution solutions, to ongoing success in Brazil and globally, and to furthering our mission to make international markets more accessible."

About INTL FCStone Inc.

INTL FCStone Inc., through its subsidiaries, is a leading provider of execution, risk management and advisory services,

market intelligence, and clearing services across asset classes and markets around the world.

Serving more than 20,000 customers in 130 countries on five continents, the company provides products and services across five market segments: commercial hedging, global payments, securities, physical commodities, and clearing and execution services. Our customers include the producers, processors and end users of virtually every major traded commodity, as well as asset managers, introducing broker-dealers, insurance companies, brokers, institutional and retail investors, commercial and investment banks, and governmental, non-governmental and charitable organizations. A Fortune 500 company headquartered in New York City, the company is listed on the Nasdaq under the ticker symbol "INTL".

Further information on INTL FCStone is available at www.intlfcstone.com.

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